



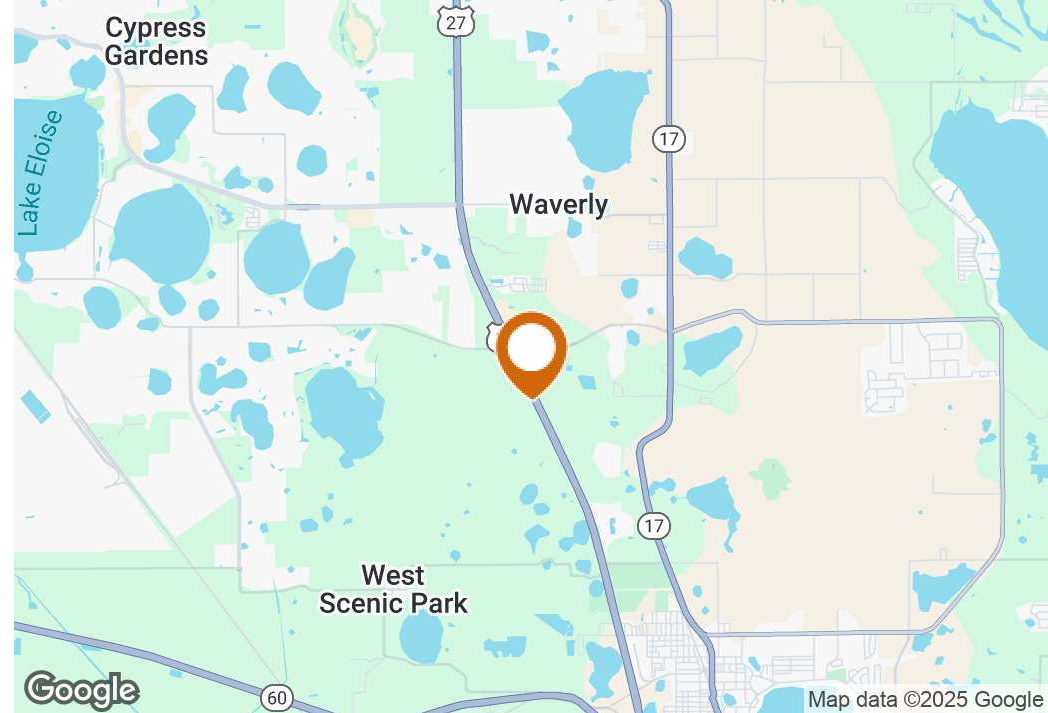
Lake Wales Commercial Development Lot

US Highway 27, Lake Wales, Florida 33853

Trace Linder
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EXECUTIVE SUMMARY



Offering Summary

Sale Price:	\$599,000
Lot Size:	0.75 Acres - (Net Developable)
PIN:	272921866002000040
Zoning:	C-3 Highway Commercial
Traffic Count:	42,000 ± Cars/Day
Property Type:	Development Land

Property Overview

This prime 0.75-acre commercial parcel is situated along Highway 27, offering excellent visibility and accessibility. As the last remaining parcel on a newly developed thoroughfare, this property presents a unique development opportunity. The C-3 Highway Commercial zoning allows for a wide range of commercial uses, providing flexibility for potential developers.

Adjacent Retailers: Starbucks, Chipotle, Slim Chickens, Hampton Inn, & Pinnacle Self Storage

Property Highlights

- 0.75 Net developable acres
- Water/Sewer stubbed
- Stubbed for off site stormwater
- Access roads complete

PROPERTY DESCRIPTION

Eagle Ridge Mall



Location Description

Strategically located along Highway 27 in Lake Wales; 0.5 miles south of Thompson Nursery/Chalet Suzanne Road and 3.8 miles north of the Highway 60 interchange. Positioned within a rapidly developing area of Lake Wales, this property offers excellent visibility and accessibility. The flexible C-3 Highway Commercial zoning allows for a wide range of development possibilities.



Publix



Wawa

KOHL'S

DUNKIN'

bealls

Eagle Ridge Mall

Pinnacle Storage
Coming Soon



Starbucks Coffee
Coming Soon

Dollar Tree



Bob Evans
Farmhouse Kitchen

Lowe's

42,000 ±
Cars/Day

Full Access

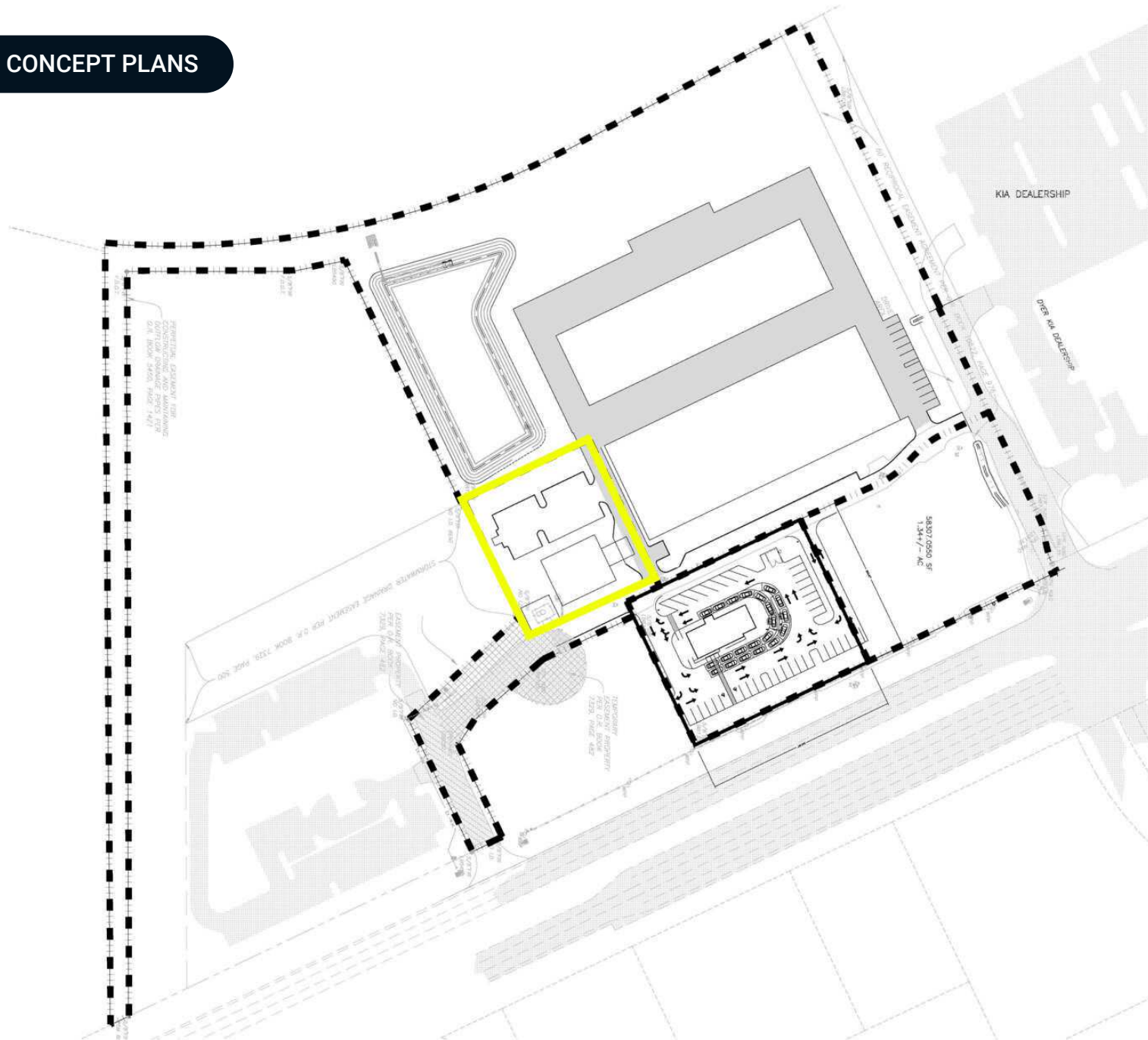
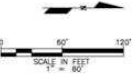
ABC
Fine Wine & Spirits

Chipotle Mexican Grill
Coming Soon



Hampton Inn & Suites
by Hilton

CONCEPT PLANS

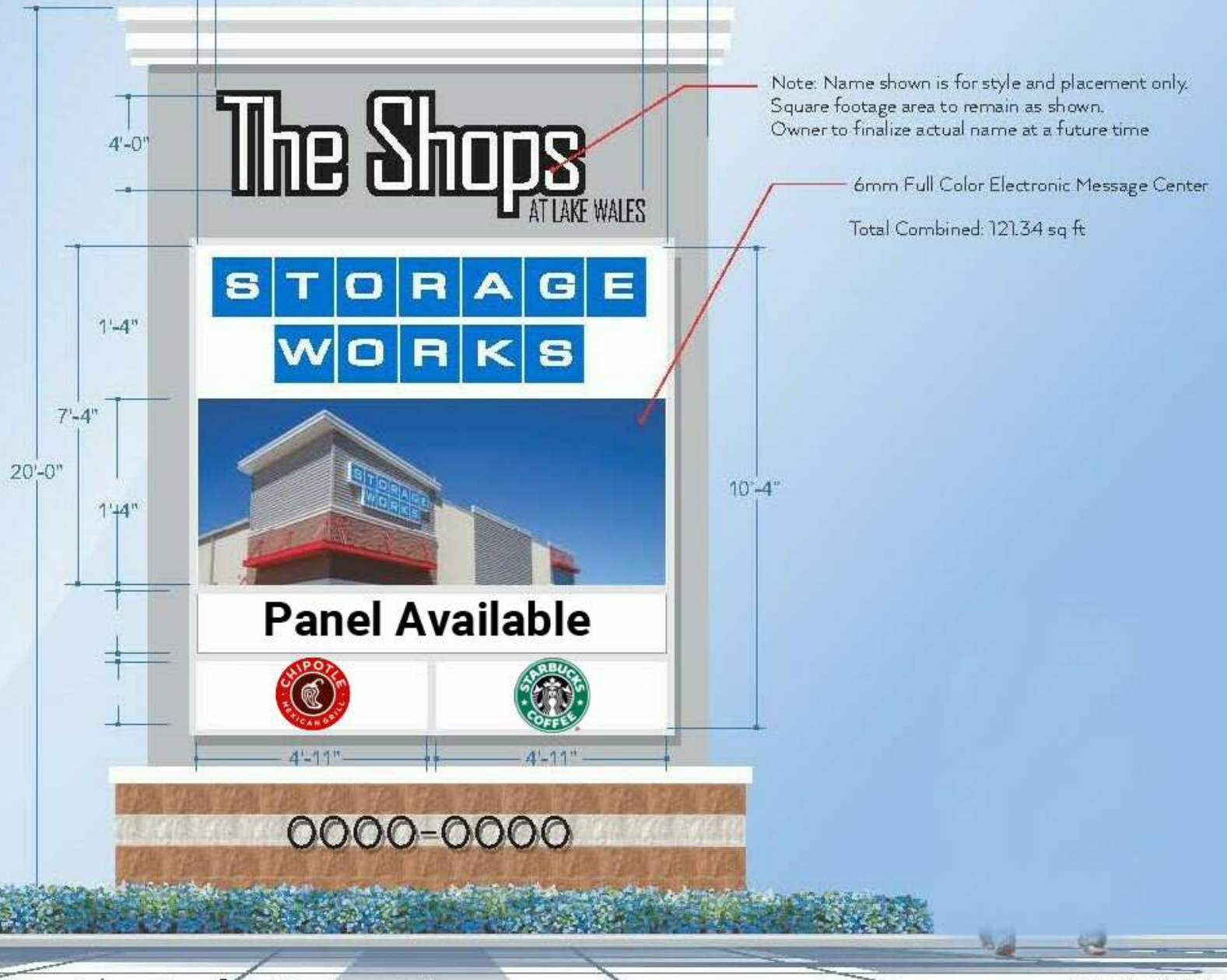


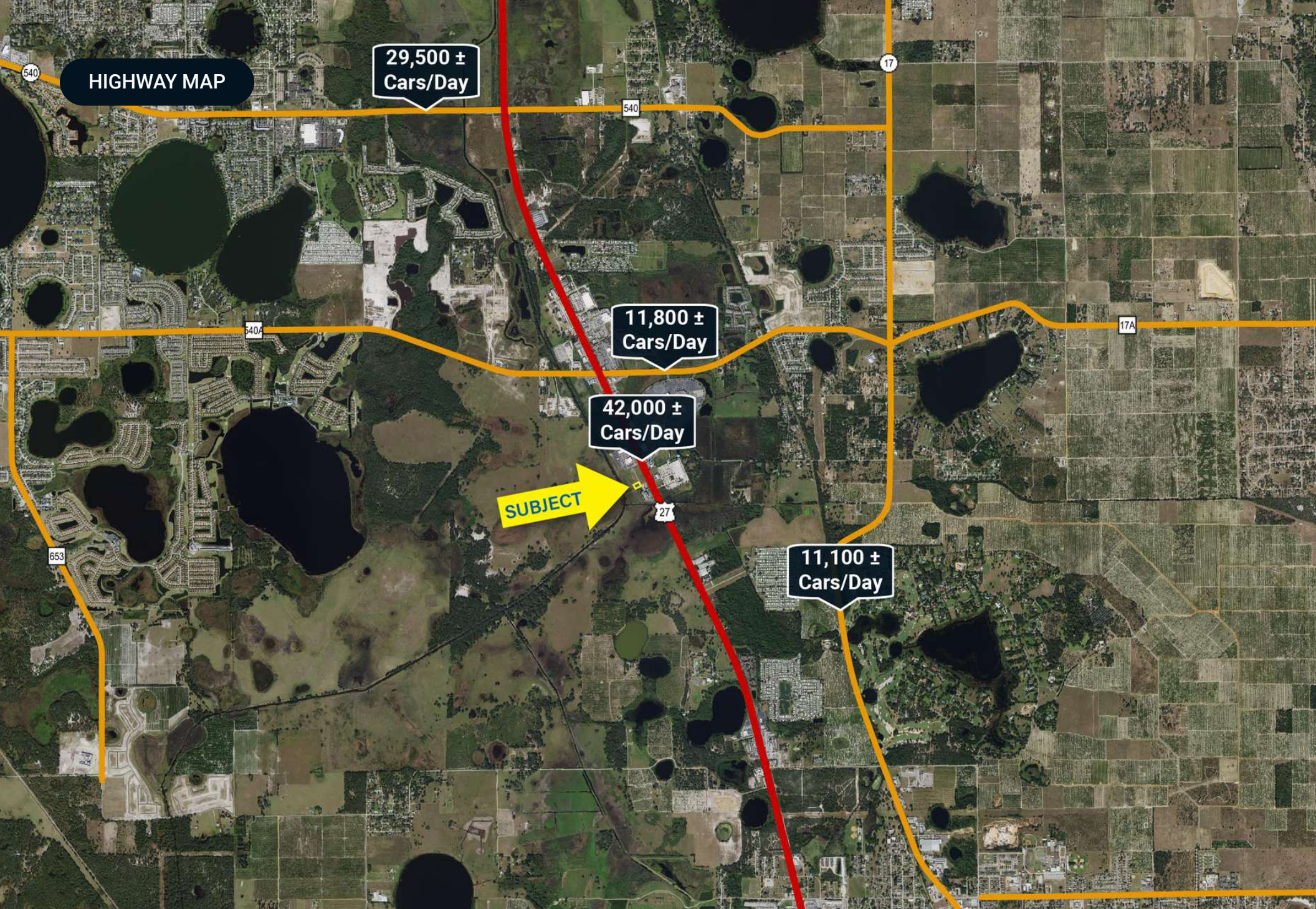
FLOOD ZONE: _____
THIS SITE IS IN FLOOD INSURANCE RATE MAP (FIRM) ZONE: "AE"
AS SHOWN ON FEDERAL EMERGENCY MANAGEMENT MAP NO. 121050000SH DATED 12-22-2016.
SOILS: _____
ACCESS TO THE SOIL SURVEY OF POLK COUNTY, FLORIDA
SOLID WASTE: _____
ON-SITE DUMPSITE: _____
TRANSIT: GENERATION: _____
ACCESS TO THE PUBLIC ROAD SYSTEM WILL BE VIA US HIGHWAY 27 (STATE ROAD 25)
WATER & SEWER: _____
SEWER TO BE PROVIDED VIA AN EXISTING SERVICE FROM A PRIVATE ON-SITE SYSTEM.
ACCESS TO THE EXISTING SERVICE CONNECTION TO THE ON SITE CITY
OF LAKE WALES WATER MAIN.

LINE LEGEND

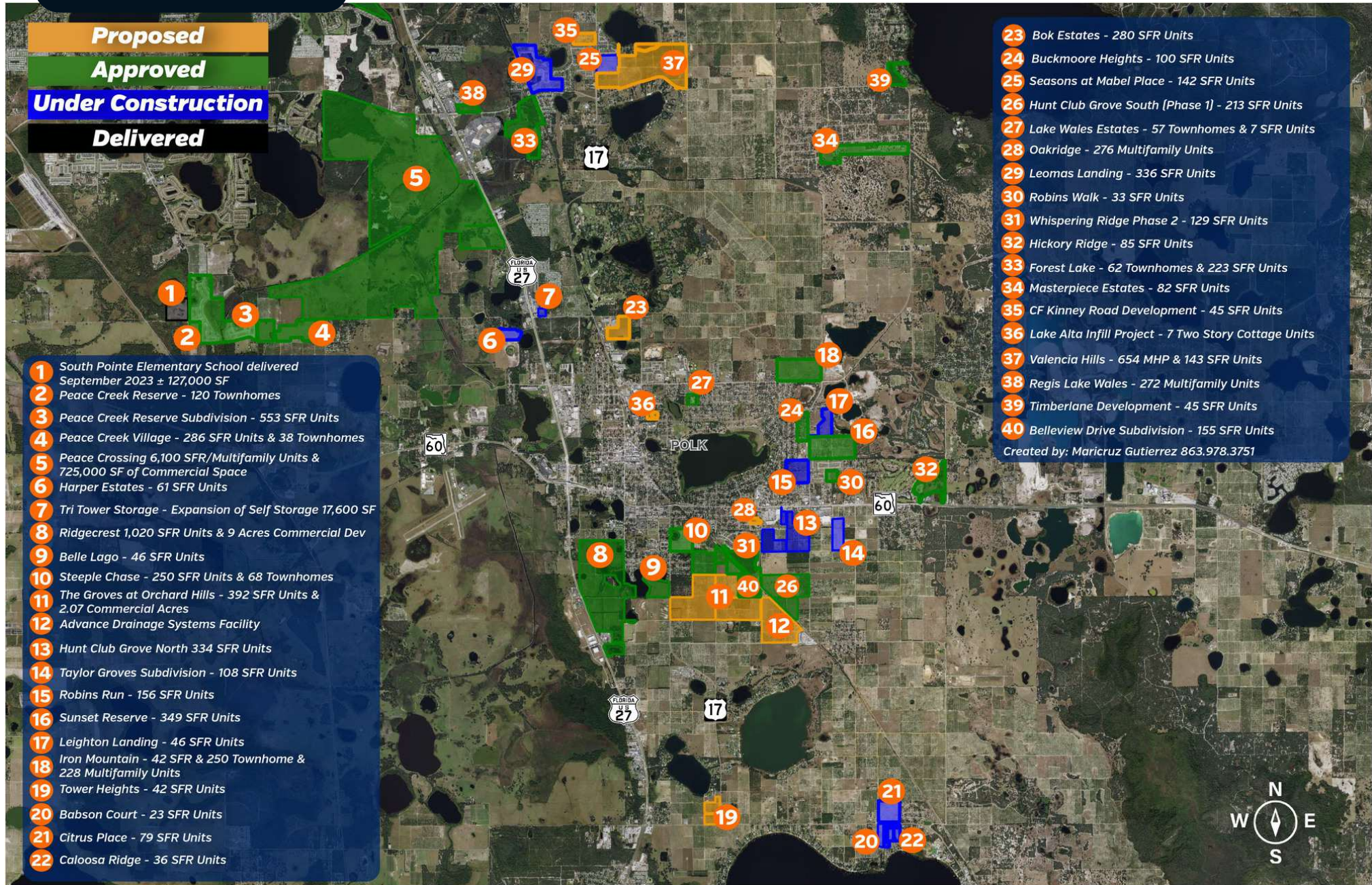
- PROPERTY BOUNDARY
 EXISTING OVERHEAD ELEC.
 PHASE LINE
 ROAD CENTERLINE

SIGNAGE RENDERING





NEARBY DEVELOPMENTS



RETAILER MAP



Map data ©2025 Google Imagery ©2025 Airbus,
Maxar Technologies

DEMOGRAPHICS MAP & REPORT

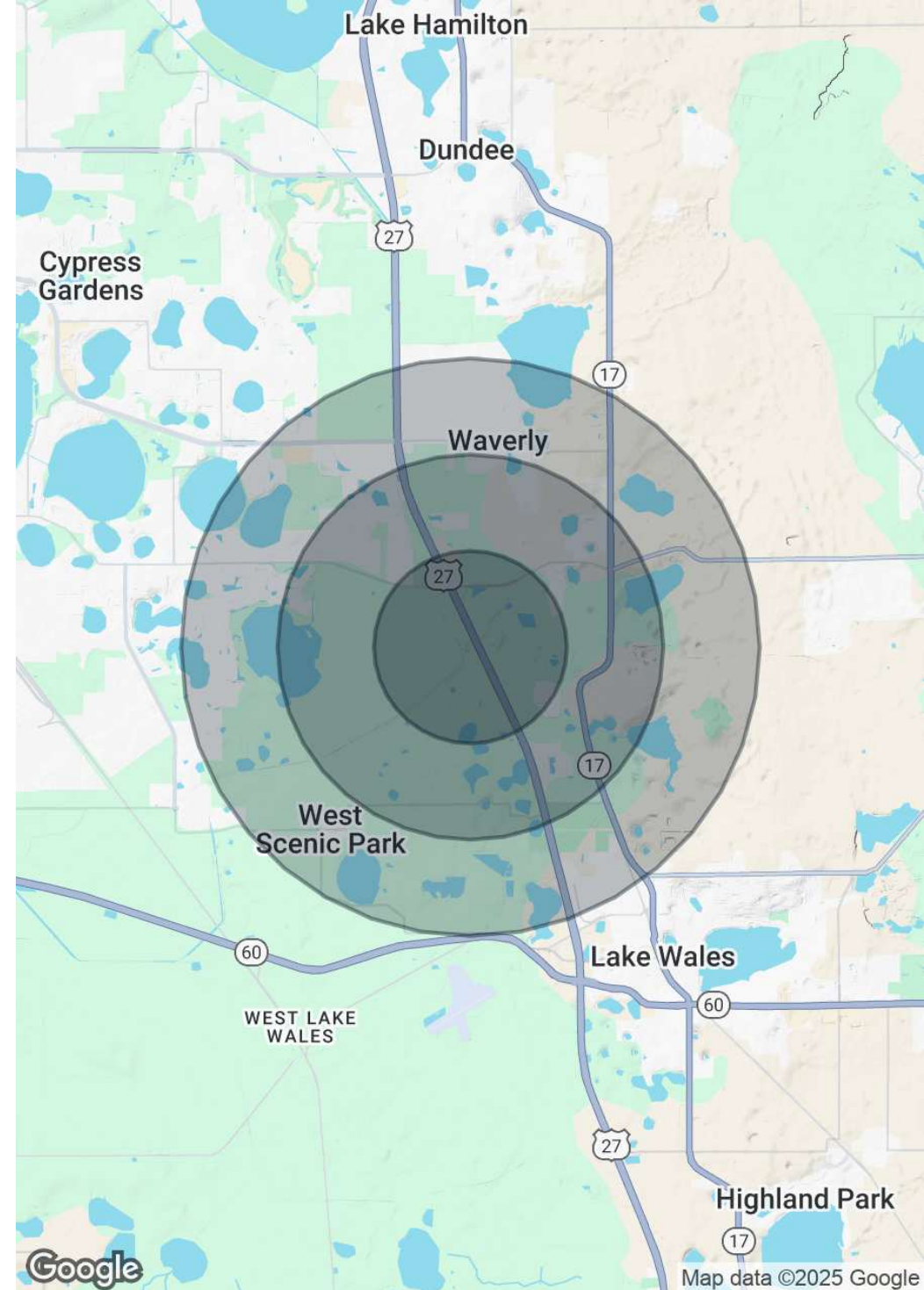
Population

	1 Mile	2 Miles	3 Miles
Total Population	787	6,888	15,666
Average Age	54	49	50
Average Age (Male)	54	48	49
Average Age (Female)	55	50	50

Households & Income

	1 Mile	2 Miles	3 Miles
Total Households	380	3,065	6,940
# of Persons per HH	2.1	2.2	2.3
Average HH Income	\$58,814	\$64,493	\$68,203
Average House Value	\$231,842	\$266,834	\$282,205

Demographics data derived from AlphaMap

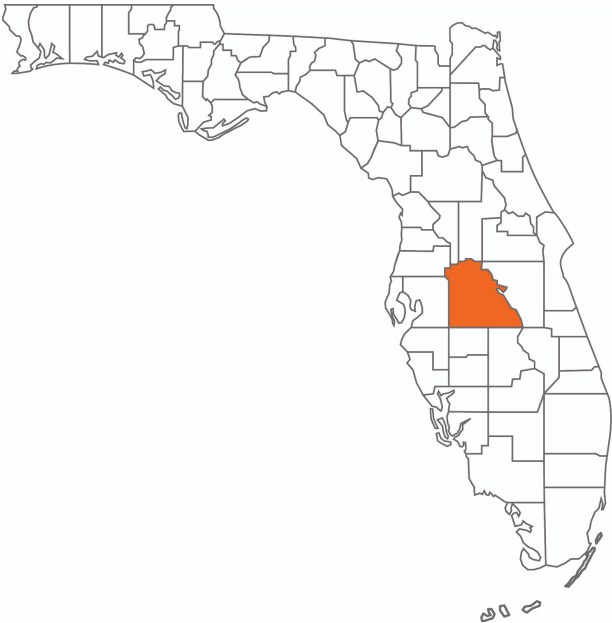




COUNTY

Polk County

FLORIDA



Founded	1861	Density	386.5 (2019)
County Seat	Bartow	Population	775,084 (2023)
Area	1,875 sq. mi.	Website	polk-county.net

In Florida, Polk County is a leading contributor to the state’s economy and politics. Concerning the local economy, industries like citrus, cattle, agriculture, and phosphate have all played extremely vital roles in Polk County. An increase in tourist revenue has also significantly contributed to the county’s economic growth in recent years. As the heart of Central Florida, Polk County’s location between the Tampa and Orlando Metropolitan Areas has aided in the development and growth of the area. Residents and visitors alike are drawn to the unique character of the county’s numerous heritage sites, cultural venues, stunning natural landscapes, and plentiful outdoor activities.



Lake Wales
POLK COUNTY

Founded	1917
Population	16,774 (2023)
Area	14
Website	lakewalesfl.gov
Major Employers	NuCor Steel AdventHealth Florida’s Natural Growers Peterson Industries

The city of Lake Wales, Florida was officially incorporated in April 1917. The city developed quickly when in 1925, the Atlantic Coast Line Railroad constructed a new railway connecting Haines City to Everglades City. With the development of this line, a new depot was opened in Lake Wales.

Located west of Lake Kissimmee and east of Tampa, the city of Lake Wales is part of the Lakeland–Winter Haven Metropolitan Statistical Area of Central Florida. The city is geographically located near the center of Florida’s peninsula, right on the Lake Wales Ridge upland area. Currently, 9 million people live within 100 miles of the city.

The city of Lake Wales serves as an excellent location for commercial real estate. Featuring tenants like Kegel, Merlin Entertainment, TruGreen, and AT&T, the Lake Wales Commerce and Technology Park is on the busy U.S. Route 27 just south of the city. Bok Tower Gardens is a nearby national historic landmark featuring a 205 foot carillon tower atop one of Florida's highest points.

ADVISOR BIOGRAPHY



Trace Linder

Associate Advisor

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Professional Background

Trace Linder is an Associate Advisor at Saunders Real Estate.

Trace is a licensed real estate sales associate based in Tampa, FL. As a fourth-generation Floridian raised in the Lakeland area, Trace has strong ties to the heart of Florida's cattle and citrus country. He is an avid outdoorsman with a passion for wildlife, conservation, and most importantly the land.

Trace earned his Bachelor of Science degree from the University of Florida's Agricultural Operations Management program before embarking on a twelve-year career in construction equipment sales for one of the leading Caterpillar machinery dealerships in the United States. His sales and management experience later led him to become the North American General Manager for an international construction equipment manufacturer. Throughout his career in sales and customer relations, Trace has always prioritized the needs of his clients.

In addition to his professional accomplishments, Trace is a Caterpillar Six Sigma Black Belt and an active member of several organizations dedicated to wildlife conservation, including Ducks Unlimited, The National Wild Turkey Federation, and Captains for Clean Water. He is also the Chairman of Conservation Florida's Central Florida Advisory Board.

Trace Specializes in:

- Recreational & Hunting Land
- Ranch & Agricultural Land
- Commercial & Industrial

ADVISOR BIOGRAPHY



Sid Bhatt, CCIM, SIOR

Senior Advisor

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Professional Background

Sid Bhatt, CCIM, SIOR is a Senior Advisor at Saunders Real Estate.

An expert in his field, Sid primarily focuses on managing investment sales, leasing, and property management in the Tampa Bay area. He specializes in critical industrial real estate assets with a focus on 3rd party logistics, cold storage, life science, and sale leasebacks. With over 15 years of commercial real estate experience, Sid has achieved a career sales volume close to \$100 million, fostering client relationships with Lightstone, EB5 United, L&M Development, Switzenbaum & Associates, Crossharbor Capital, CanAM, Big River Steel, Strand Capital, Dollar General & CleanAF Operations, Inc.

In 2008, Sid began his commercial brokerage career in the Carolinas with Coldwell Banker and later with NNNet Advisors, Marcus & Millichap, and eventually the SVN Commercial Advisory Group. Now, Sid has seamlessly transitioned his expertise and deep market insights by joining SVN | Saunders Ralston Dantzler Real Estate.

Since the start, Sid has proven to be an effective deal manager who has strategically penetrated key markets in single & multi-tenant assets through his relationships with developers, private client capital, and overseas investors. He has a strong history of working in investment banking with private placement transactions for accredited investors in structured real estate bonds.

Prior to becoming a commercial broker, Sid worked for over 20 years in sales and marketing management with Hewlett Packard/Agilent Technologies. He was instrumental in implementing several corporate real estate projects, namely the Centers of Excellence in CA, DE, and across the US and Canada. Sid also holds an MBA from Fordham University, NY, and a Certificate of Professional Development from the University of Pennsylvania – The Wharton School.

Sid was awarded the coveted CCIM (Certified Commercial Investment Member) designation in 2010 and the SIOR (Society of Industrial & Office Realtors) in 2022. He is involved in the following charities : DNS Relief Fund, Samaritan's Purse and Gideons International.

Sid Bhatt specializes in:

- Industrial
- Retail
- Office



SAUNDERS
REAL ESTATE



SAUNDERS
LAND



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COMMERCIAL

Serving the Southeast

At Saunders Real Estate, we deliver full-service real estate solutions across the Southeast, built on more than 30 years of trusted experience. Our dedicated teams—experts in both land and commercial real estate—offer tailored guidance backed by deep regional insight and a proven track record. We believe that successful outcomes start with strong relationships built on trust and a shared commitment to your goals.



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